

MINUTES OF PRE-BID MEETING

Assignment: Tender notice of e-Tender Enquiry for empanelment of Agencies/Firms for Installation of Equipment/Machineries via e-tender for establishment of processing unit in multiple districts of Bihar

Date & Time of Pre-bid Meeting: 17th September 2021 12:00 PM

Meeting held through online mode

Venue:

A Pre-bid meeting on the above assignment was held at 12:00hrs on 17th September 2021 under the chairmanship of Director Horticulture cum Mission Director, BHDS. The list of participants is attached in Annexure - 1. The pre-bid queries submitted, and responses are listed below:

SN	Section / Part of RFP and Page No., Clause	Query/ Request for clarification / modification	Response
1.	Shiba Engineers Food Processing Machinery, Pune, Maharashtra	Request for payment term, 1. 50% Advance with confirmed order 2. 40% against receipt of equipment on site within 6 working days 3. 5% after installation within 6 working days 4. 5% against satisfactory commissioning within 6 working days	- No change, same as Tender document
2.		2a. Request for Open discussion with suppliers for payment terms in percentage with mutual consent. These terms should be suitable to MSME Units.: 2b Satisfactory commissioning definition required	2a. No change, same as Tender Document 2b. No change, same as Tender Document
		2c. If fruits season is missed, commissioning payment will be put on hold for 12 months.	2c. Commissioning will not change with seasonality. All rights will be reserved to Director, Horticulture regarding commissioning and payment release.

[Signature]

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		<p>2d. End products are not given</p> <p>2e. Pasteurization temp+92 degree centigrade on gas is difficult</p> <p>2f. Powder can be packed in vacuum packagings; still cold storage has not been considered</p> <p>2g. Pulp in vacuum packages has limited life, frozen cold storage required (papaya pulp),</p>	<p>2d. Proposed end product is mentioned below,</p> <table border="1" data-bbox="646 1384 1268 2029"> <thead> <tr> <th>SN</th> <th>Commodity</th> <th>End Product</th> </tr> </thead> <tbody> <tr><td>1</td><td>Green Pea</td><td>IQF packed Green peas</td></tr> <tr><td>2</td><td>Honey</td><td>Processed n refined Honey</td></tr> <tr><td>3</td><td>Tomato</td><td>Tomato Sauce, Ketchup, Puree</td></tr> <tr><td>4</td><td>Litchi</td><td>Litchi Pulp</td></tr> <tr><td>5</td><td>Mango</td><td>Mango Pulp, Pickles, Jam, Jelly</td></tr> <tr><td>6</td><td>Onion</td><td>Onion Flakes, Onion Powder</td></tr> <tr><td>7</td><td>Potato</td><td>Potato Chips</td></tr> <tr><td>8</td><td>Banana</td><td>Banana Pulp, Banana Chips, Banana Powder</td></tr> <tr><td>9</td><td>Garlic</td><td>Garlic Paste and Powder</td></tr> <tr><td>10</td><td>Green chilli</td><td>Green Chilli Sauce</td></tr> <tr><td>11</td><td>Papaya</td><td>Papaya Pulp, Pickles, Jam</td></tr> <tr><td>12</td><td>Makhana</td><td>Popped Makhana</td></tr> <tr><td>13</td><td>Turmeric</td><td>Turmeric Powder</td></tr> <tr><td>14</td><td>Aromatic</td><td>Aromatic oils</td></tr> <tr><td>15</td><td>Pineapple</td><td>Pineapple Pulp and Juice, Candy, Jam.</td></tr> </tbody> </table> <p>2e. Minor changes may be acceptable in equipment specification as per industry norms.</p> <p>2f. Provision of establishment of solar based cold rooms outside the coverage of this tender</p> <p>2g. Provision for solar based cold room is already there but is not part of this tender.</p>	SN	Commodity	End Product	1	Green Pea	IQF packed Green peas	2	Honey	Processed n refined Honey	3	Tomato	Tomato Sauce, Ketchup, Puree	4	Litchi	Litchi Pulp	5	Mango	Mango Pulp, Pickles, Jam, Jelly	6	Onion	Onion Flakes, Onion Powder	7	Potato	Potato Chips	8	Banana	Banana Pulp, Banana Chips, Banana Powder	9	Garlic	Garlic Paste and Powder	10	Green chilli	Green Chilli Sauce	11	Papaya	Papaya Pulp, Pickles, Jam	12	Makhana	Popped Makhana	13	Turmeric	Turmeric Powder	14	Aromatic	Aromatic oils	15	Pineapple	Pineapple Pulp and Juice, Candy, Jam.
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SN	Section / Part of RFP and Page No., Clause	Query / Request for clarification / modification	Response
		<p>2h. Pulper capacities are too small for Farmer Producer Companies</p> <p>2i. Aluminium table, vessel will give black marks on products,</p> <p>2j. Green peas-frozen cold storage is not considered</p> <p>2k. Honey- Packaging in bottles, is it better scope for market,</p> <p>2l. Litchi pulp storage</p> <p>2m. Sun drying- product will get mixed with dust, soil while dehydration</p> <p>2n. Pineapple-all contract parts required S.S. 316, what is end product.</p> <p>2o. Juice cannot be kept in vacuum packaging,</p> <p>2p. Freezer capacity 500L, will be small</p> <p>2q. Banana pulveriser not mentioned end product?</p> <p>2r. Papaya-Pulveriser not given</p>	<p>2h. Given pulper capacities are considered as per receivable quantity of produce out of marketable surplus.</p> <p>2i. Aluminium stuffs could be changed to food grade steel SS304, and rates need to be mentioned accordingly with specifying the material. The bid will consider for food grade material wherever it is required.</p> <p>2j. Provision for solar based cold storage is already there but not part of this tender.</p> <p>2k. Bottle packaging is proposed of 200ml, 500ml, 1000 ml.</p> <p>2l. Already mentioned in tender document.</p> <p>2m. Sun drying proposed for few products not</p> <p>2n. The bidder may propose the replaced machine specification</p> <p>2o. Canned packaging is proposed wherever it is required.</p> <p>2p. No change, same as Tender document.</p> <p>2q. Pulveriser is not required in the case of this commodity.</p> <p>2r. Not required in this case</p>

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		2s. Turmeric powder storage 2t. Tomato powder storage 2v. Onion powder storage	2s. Vacuum packing machine is required, and powder would be stored in plastic packs 2t. Vacuum packing machine is required, and powder would be stored in plastic packs 2v. Onion powder storage would be in plastic packets
	<i>BlackNut AgriFood Machinery Pvt. Ltd, Ambala, Haryana</i>		
3-		Request for relaxation in payment terms. Please allow some advance and change it like it happening in all FPOs in India; like 1. 40% Advance, 50% on receipt of Goods and 10% on Operation of the machine or within 30days after billing; whatever is earlier.	- No change, same as Tender document.
4-		In current scenario prices are increasing day by day, so requesting to fix a threshold percentage above which prices can be revised. (Eg- If prices of raw material eligible for rate revision.)	- No change, same as Tender document.
5-		Makhana Plant Cluster location is not mentioned	Makhana Plant Packhouse is situated in Birpur Block of Supaul district.
6-		Can we appoint more than one Dealers for smooth supply and uninterrupted after sales services throughout Bihar.	- No change, same as Tender document.
7-		The note written below each annexure about Page No. 22, 23, 24 is not understood Properly, if brief in detail.	- From each section of machine specification few equipment's/Machines are common for more than 1

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8.		Sizes and the weight of the machines may not match according to which are mentioned in the tender documents. Is it mandatory to match them or you want the final output capacity and smooth running of the machine, with proper working?	commodity. Those machines need to be supplied in a lot. For example, Pulper of same specification is applicable for Litchi, Papaya, Pineapple, Mango. In that case if someone is quoting for pulper he/she must consider pulper for all the locations.
9.		Please mention the delivery timelines from 5 th October for each FPO. It can help us to quote the best rates.	- Delivery timeline is 90 days post receipt of work order.
10.		Also suggest number of grades required in case of Grading machine. (This will affect cost of the machine)	- Grader must be designed to grade desired commodity in at least 2 grades.
11.		There are some machines in the tender document which does not look feasible with the other processing setup? (What to do with that)	- Suggestions will be entertained as per industry norms and understanding of requirement.

These Minutes of Meeting shall become part of the tender document. The meeting ended with vote of thanks.

(Nand Kishor)
Director Horticulture cum Mission Director,
State Horticulture Mission
Bihar Horticulture Development Society
Government of Bihar

No. 2159 (NHM)

Date: 23 September 2021

Annexure – 1: List of participants

SN	Name	Designation / Organization
1.	Shri Nand Kishor, IFS	Director, Directorate of Horticulture, Bihar
2.	Dr. Rakesh Kumar	Deputy Director Horticulture (Vegetable, Flower and Fruits Conservation), Directorate of Horticulture, Bihar
3.	Smt Tripti Gupta	Assistant Director Horticulture cum Nodal Officer-BSHPDS, Directorate of Horticulture, Bihar
4.	Shri Rakesh Roushan	Market Linkage Expert, Technical Support Group (TSG), Directorate of Horticulture, Bihar
5.	Shri Niranjana Kumar	Community Mobilization cum FPC Promotion Expert, Technical Support Group (TSG), Directorate of Horticulture, Bihar
6.	Shri Varun Gupta	BlackNut AgriFood Machinery Pvt. Ltd, Haryana
7.	Shri Arun Kulkarni	Shiva Engineers Food Processing Machinery, Pune, Maharashtra
8.	Sri Rajiv Jha	Technical Support Group (TSG) CA
9.	Sri Pankaj Singh	Shiva Engineers Food Processing Machinery, Pune